

Strategizing for Success in Business Acquisition with The Exceptional Plan

www.theexceptionalplan.com



AT A GLANCE

CHALLENGES

- Navigating SBA Lending Requirements
- Acquiring a Business

BENEFITS

- **Business Plan Completion**
- **Preparedness for SBA Application**

CLIENT PROFILE

An entrepreneur, aiming to purchase an existing business, recognized the need for a meticulously crafted business plan to meet stringent Small Business Administration (SBA) lending requirements.

The client had a clear vision of leveraging industry experience to scale a well-established company but needed substantial financial backing to proceed.

SOLUTION

To address these challenges, the entrepreneur turned to The Exceptional Plan for their "Designed Package," renowned for its thoroughness and compliance with SBA guidelines.

This package promised a comprehensive business plan capable of fulfilling all the necessary criteria to meet SBA loan application requirements as well as a proprietary format specifically for business purchases.

IMPLEMENTATION



Tailored Business Plan Development

The Exceptional Plan worked closely with the client to understand the target business's operations, market environment, and growth potential.

This collaboration led to the creation of a business plan that included detailed financial projections, a robust market analysis, and a clear outline of the business strategy.



SBA Compliance

The business plan was specifically designed to meet the SBA's detailed lending requirements, ensuring that every necessary aspect was covered to enhance the likelihood of loan approval.

